



Gary Dyke, CAO

Municipality of North Grenville

Kemptville, ON

Via email

Dear Gary,

We are pleased to provide this synopsis of our work for the Municipality of North Grenville as well as our invoice for fee for service in 2021.

2020 was a tough year for small businesses in North Grenville. We commend the Municipality of North Grenville on the stellar work done to support entrepreneurs in your community. The many grants opportunities you provided along with working committees and support groups who were continuously working to make sure businesses stayed open during this unprecedented situation were a huge benefit to them. Your response was one of the best in the region. And we are pleased to say that we got to be a part of that process!

We did not miss a beat, continuing to provide virtual services to your residents. When the lock down was implemented, we were able to begin providing the same services online and adding additional services to them to help businesses pivot. Then in November, when we were able to be out a bit more, we were able meet with a few North Grenville clients in person explaining our programming and connecting them with the resources they needed. The pictorials will summarize our work done with your residents in 2020.

Included is the invoice for 2021's services. The fee structure will remain the same. Although we do not anticipate travelling to North Grenville until the second quarter of 2021. We have been asked for input by the project lead for the Kemptville Campus Renewal Initiative. We agreed to support this and anticipate activity in the fall. During the lockdown we will continue to work virtually and look forward to continuing in person meetings in NG for business consultations and visits once the COVID numbers improve.

NORTH GRENVILLE 2020 REPORT

LEEDS GRENVILLE SMALL BUSINESS CENTRE

The Leeds Grenville Small Business Centre began operating a satellite office at the North Grenville Municipal Centre in May 2019. Since then, they have supported new entrepreneurs and existing business owners with consultations, training, and funding.

\$17K
NG budget

\$3K
LGSBEC
marketing

ONLINE
consultations

3
entered Women's
Entrepreneurship
Program

24
business
consultations

5
business
drop-ins

2
young
entrepreneur
businesses
started

7
new
entrepreneurs
at info sessions

11 ONLINE
educational
workshops and
info sessions

\$25K+
in funding to
businesses
through
programming

7
requested
Starter
Company app

6
entered
Starter
Company

20
hours of
business
coaching

120
hours of
business
training

SUCCESS STORIES

Sustainable Success

Kemptville School of Art

Blissful Home Cleaning

No Go Coffee

Kemptville Stress Relief
Centre

Rabuka Lawn Care

Lumber 2 Lathe

OTHER INITIATIVES

Business Awards Committee

NG Business Support Group

County Business Support Group



COVID RESPONSE



 Ontario

Services Costs	Per day rate	2-full day visits per month or equivalent
Fee for Service	\$508/ full day or online as required depending on COVID status	12 192
Mileage at .54/km	\$65.00	1,610
Marketing	n/a	4,000
Total Services		16 802

We look forward to continuing our work with the Municipality and your small business community.

If you have questions please feel free to contact Wendy Onstein or Jeanette Johnston at your convenience by email at wendy@lgsmallbusiness.com or jeanette@lgsmallbusiness.com or by phone at 613-342-0040 x4470 or x4471 respectively. Please do not hesitate to reach out if you have any questions or suggestions.

Thank you for your support and commitment to the SBC.


Wendy Onstein
Manager


Jeanette Johnston
Business Development Coordinator