

An UPDATE FOR



Gary Dyke, CAO

Municipality of North Grenville

Kemptville, ON

Via email

Dear Gary,

We are pleased to provide this synopsis of our work for the Municipality of North Grenville as well as our invoice for fee for service in 2021.

2020 was a tough year for small businesses in North Grenville. We commend the Municipality of North Grenville on the stellar work done to support entrepreneurs in your community. The many grants opportunities you provided along with working committees and support groups who were continuously working to make sure businesses stayed open during this unprecedented situation were a huge benefit to them. Your response was one of the best in the region. And we are pleased to say that we got to be a part of that process!

We did not miss a beat, continuing to provide virtual services to your residents. When the lock down was implemented, we were able to begin providing the same services online and adding additional services to them to help businesses pivot. Then in November, when we were able to be out a bit more, we were able meet with a few North Grenville clients in person explaining our programing and connecting them with the resources they needed. The pictorials will summarize our work done with your residents in 2020.

Included is the invoice for 2021's services. The fee structure will remain the same. Although we do not anticipant travelling to North Grenville until the second quarter of 2021. We have been asked for input by the project lead for the Kemptville Campus Renewal Initiative. We agreed to support this and anticipate activity in the fall. During the lockdown we will continue to work virtually and look forward to continuing in person meetings in NG for business consultations and visits once the COVID numbers improve.



## NORTH GRENVILLE 2020 REPORT

# LEEDS GRENVILLE SMALL BUSINESS CENTRE

The Leeds Grenville Small Business Centre began operating a satellite office at the North Grenville Municipal Centre in May 2019. Since then, they have supported new entrepreneurs and existing business owners with conustrations, training, and funding.

\$17K

\$3K LGSBEC marketing

ONLINE

5 entered Women's Entrepreneurship Program

24 business consultations 5 business drop-ins

young entrepreneur businesses started

new entrepreneurs at info sessions

## 11 ONLINE

educational workshops and info sessions

requested Starter Company app

> 20 hours of business coaching

# \$25K+

in funding to businesses through programming

> 6 entered Starter Company

120 hours of business training

### SUCCESS STORIES

Sustainable Success

Kemptville School of Art

Blissful Home Cleaning

No Go Coffee

Kemptville Stress Relief

Centre

Rabuka Lawn Care

Lumber 2 Lathe

#### OTHER INITIATIVES

Business Awards Committee NG Business Support Group County Business Support Group

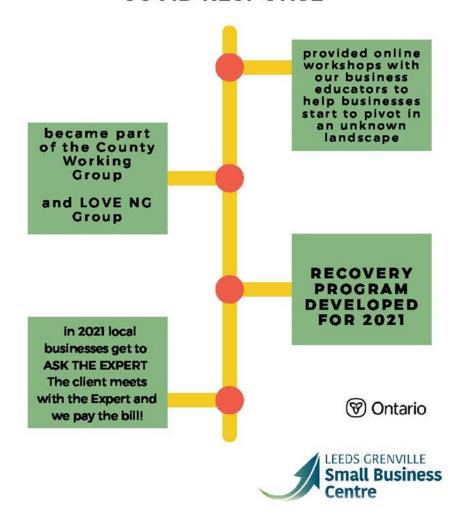






NORTH GRENVILLE
SMALL BUSINESS
CENTRE

## **COVID RESPONSE**





| Services Costs    | Per day rate  | 2-full day visits per<br>month or equivalent |
|-------------------|---|--|
| Fee for Service   | \$508/ full day or online as<br>required depending on<br>COVID status | 12 192                                       |
| Mileage at .54/km | \$65.00   | 1,610  |
| Marketing         | n/a   | 4,000  |
| Total Services    |   | 16 802                                       |

We look forward to continuing our work with the Municipality and your small business community.

If you have questions please feel free to contact Wendy Onstein or Jeanette Johnston at your convenience by email at wendy@lgsmallbusiness.com or jeanette@lgsmallbusiness.com or by phone at 613-342-0040 x4470 or x4471 respectively. Please do not hesitate to reach out if you have any questions or suggestions.

Jeane Hegelister\_

Thank you for your support and commitment to the SBC.

Jeanette Johnston

Manager **Business Development Coordinator**